"A SCHOOL OF DEDICATED TEACHERS WHO CONSISTENTLY PUT THE STUDENTS FIRST, SO THEY CAN BE THE BEST PEOPLE POSSIBLE."
Dear friend,

You, our donors, gave in record numbers in fiscal year 2018 (FY18). Thanks to your support, we exceeded our goals and many positive outcomes were achieved. We served more than 500 children in day and residential programs on our campuses in Southborough and Abu Dhabi and through home-based services. We’re helping hundreds more in public school classrooms throughout New England, and thousands more through our ACE® ABA Software System, which we continually improve via our research on how children with autism learn.

In FY18 we renewed our agreement with our Abu Dhabi School, expanded our global consulting services, graduated our 1,420th master’s degree teacher from our on-site graduate programs, and were recognized in national publications for our vocational work. We hosted 64 interns—18 from overseas, initiated the replication of a research study identifying symptoms of autism in babies, and launched an online professional learning platform, ABAplus™.

The number of children and families helped, the professionals trained, and the dollars raised are impressive, but the social impact your dollars have made is truly astounding.

The need for qualified educational professionals remains large. We work hard to fulfill that need by continuing our on-site master’s and doctoral programs, at little to no cost to our staff. The New England Center for Children® (NECC®) operates much like a teaching hospital, and when well-educated, experienced, confident teachers leave NECC they provide services in public schools and some have gone on to start effective programs in other parts of the world including Ghana, Brazil, and Iceland, furthering our vision to disseminate our knowledge far and wide.

Our vocational training program continues to excel, too. In the general population, the number of people with autism who are employed remains low. Yet in FY18 we had 148 students of employable age engaged in vocational training or working in the community at more than 20 different job sites.

You may have read The New York Times article about Jeanine, a former NECC student who has been working at Sun Life for more than two decades. Jeanine lives in a group home, enjoys her work, manages her budget, and contributes to society. Her story shows the direct impact vocational training and life skills development can have on a person with autism.

Throughout this annual report you will see quotes from NECC families and benefactors on how they describe NECC in their own words. We’re proud of how others see us, and you should feel proud, too. Your support directly affects the meaningful work we do.

Thank you for being part of the NECC community, and for helping children and families with autism.

Vincent Strully, Jr.
President and CEO
"BEST THING THAT EVER HAPPENED TO MY DAUGHTER AFTER HER DIAGNOSIS. THE STRUGGLE IS FOR LIFE, BUT NECC EDUCATED BOTH OF US AND PREPARED US FOR THE FUTURE."
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**Our Mission:** TO TRANSFORM THE LIVES OF CHILDREN WITH AUTISM WORLDWIDE THROUGH EDUCATION, RESEARCH, AND TECHNOLOGY

We are committed to helping children with autism acquire the skills they need to maximize their independence. NECC provides comprehensive services to help children with autism at every stage: home-based, day, and residential programs, partner classrooms in public school systems, consultation, ABA curriculum software for schools and organizations, and ongoing research on educational best practices.

**Our Vision:** TO BE A GLOBAL LEADER IN THE PROVISION OF EFFECTIVE, EVIDENCE-BASED EDUCATIONAL SERVICES FOR THE MILLIONS OF UNDERSERVED CHILDREN WITH AUTISM AND THEIR FAMILIES

**We will:**
- educate teachers and parents around the world so that they may benefit from the knowledge and methods developed at NECC
- use the power of technology to help teachers and families transform the lives of children with autism
- define our future success by the number of children being served by our curriculum
- bring help to hundreds of thousands of children and their families, and give hope to millions

We strive to be at the forefront of conducting and publishing research to further the understanding and treatment of autism and related disabilities and will use only those methods that show results. Science is consistent in showing that early, intensive instruction using the methods of applied behavior analysis helps children with autism learn and reach their maximum potential.

Connect with us

@neccforautism

www.necc.org
Renee was an extraordinary person and friend, and a devoted colleague at NECC for many years, most recently serving as Executive Director of the ACE®. Everyone who knew her described her as a pleasure to be around. Renee joined NECC in 1980 as a clinical specialist. Over the years she served in many roles, including in the preschool and family services department before focusing on bringing the ACE to market. Renee was integral in establishing the ACE department and, ultimately, in the ACE’s success. She is deeply missed.

Mickey was a founding member of the NECC Board of Directors, joining in the late 1970s when his daughter began receiving NECC services. He was an ardent supporter of the program, and often noted that NECC made his family’s challenges with autism manageable. He was an attorney and a proud advocate for children with intellectual and developmental disabilities. Mickey passed away on April 13, 2018, at age 91, and served on the Board until his passing.

Renee Mansfield
1957-2018

Marvin “Mickey” Geller, Esq.
1926-2018
"CRITICAL ORGANIZATION
HELPING THOSE WITH AUTISM,
PARENTS AND CHILDREN, LIVE
FULFILLING LIVES."

PROGRAMS and SERVICES

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40 EVENTS FOR STUDENTS AND FAMILIES

1,060 STAFF FROM 15 STATES AND 10 COUNTRIES, INCLUDING THE PHILIPPINES, ICELAND, SUDAN, MALAYSIA, GHANA, IRELAND, LIBERIA, CANADA, US AND UAE

109 LICENSED TEACHERS

7,500 STUDENTS AND TEACHERS UTILIZED THE ACE

1,060 STAFF FROM 15 STATES AND 10 COUNTRIES, INCLUDING THE PHILIPPINES, ICELAND, SUDAN, MALAYSIA, GHANA, IRELAND, LIBERIA, CANADA, US AND UAE

109 ABAPLUS™ COURSE ENROLLEES

680 STUDENTS SERVED IN SOUTHBOROUGH AND ABU DHABI PROGRAMS

148 STUDENTS LEARNED VOCATIONAL SKILLS IN SOUTHBOROUGH

28 IN ABU DHABI

148 PRESENTATIONS (128 NECC SOUTHBOROUGH, 20 ABU DHABI)

391 STAFF ENROLLED IN GRADUATE PROGRAMS

17 RESIDENTIAL GROUP HOMES

55 ACTIVE RESEARCH PROJECTS

109 ABAPLUS™ COURSE ENROLLEES

148 ABAPLUS™ COURSE ENROLLEES

43 PARTNER PROGRAM CLASSROOMS

17 PUBLISHED PEER-REVIEWS ARTICLES (10 CURRENTLY IN PRESS)

535 STAFF CREDENTIALS INCLUDE WITH A MASTER’S DEGREE, PHD OR BCBA® CERTIFICATION

680 STUDENTS SERVED IN SOUTHBOROUGH AND ABU DHABI PROGRAMS

148 PRESENTATIONS (128 NECC SOUTHBOROUGH, 20 ABU DHABI)
Global Outreach

Impact Your support helps us expand our reach so we can help more children with autism and their families—by sharing research and professional education, marketing our services and programs, and informing the next generation of teachers about the opportunities for growth that await them at The New England Center for Children.
"AN AMAZING SCHOOL THAT HAS BEEN ABLE TO NOT ONLY HELP STUDENTS WITHIN ITS WALLS BUT NOW STUDENTS THROUGHOUT THE U.S. AND WORLD."

- **Campuses**
  Southborough, MA, and Abu Dhabi, UAE

- **Consulting**
  United States, England, Iceland, Kuwait, Qatar, United Arab Emirates, India, and Saudi Arabia

- **Partner Classrooms**
  Massachusetts, Vermont, New Hampshire, Connecticut, and Maine

- **ACE®**
  12 Countries
  United States, Argentina, Canada, England, Ghana, Iceland, India, Kuwait, Qatar, Saudi Arabia, United Arab Emirates, and Bahamas

- **Interns**
  From Ireland, England, United Kingdom, Spain, and Mexico

- **Research Presentations**
  United Arab Emirates, France, Saudi Arabia, Ireland, United States, Finland, and Jerusalem

- **ABAPlus™ Learners**
  Massachusetts, Colorado, Connecticut, Michigan, New Hampshire, New Jersey, New York, California, Louisiana, and Ohio

**New for 2018**

NECC-ABU DHABI GETS A NEW NAME TO BETTER REFLECT THE UAE’S GROWING EXPERTISE IN AUTISM EDUCATION. THE MOHAMMED BIN RASHID CENTER FOR SPECIAL EDUCATION, OPERATED BY THE NEW ENGLAND CENTER FOR CHILDREN WAS OFFICIALLY RENAMED IN SEPTEMBER.
"LEADER IN THE FIELD OF SPECIAL NEEDS SCHOOLS FOR AUTISM. OTHER ORGANIZATIONS CAN USE IT AS A ROLE MODEL."
WE ARE GRATEFUL FOR LEADERSHIP SUPPORT FROM Corporations and Foundations

The Constance O. Putnam Foundation has made a lasting impression on NECC through their investment in our programs and services in Southborough. Most recently, their support brought a new traverse climbing wall to the playground that has been long-desired by students and staff. Our adapted physical education department has designed lesson plans using the climbing wall to target skills and meet objectives in our students’ individualized education plans. Gains are being made in balance, muscle strength, motor planning, and concentration. During leisure time, students of all ages and abilities enjoy the colorful apparatus and the challenge it provides.

In addition to the climbing wall, funding from the Constance O. Putnam foundation outfitted our 195 Special Olympic athletes with new uniforms and equipment appropriate for the season and team. Not only have these things helped prepare our athletes for competition and fostered teamwork, our kids show improved confidence and joy when they arrive at competitions and compete. Special Olympics is such a powerful experience for children with autism and other disabilities and it’s some of our families’ favorite days of the year. We are so grateful for Constance O. Putnam Foundation’s commitment to helping children with autism grow and thrive.

Corporate and Foundation Supporters (above $5,000)

A.C. Dispensing Equipment, Inc.
Andrade Management
Blue Cross Blue Shield of Massachusetts
Brown & Brown of Massachusetts, LLC
Carrington Charitable Foundation
Citizens Bank
Comprehensive Benefit Administrators
Constance O. Putnam Foundation
DCU for Kids
DEKK Group, LLC
Delta Maintenance & Landscape, Inc.
Deyo Family Charitable Fund
Dunkin’ Brands, Inc.
Erland Construction, Inc.
Ernst & Young
Eversource Energy
Franklin Pierce University
Greenwood Industries
GTI Properties
Hamilton, Brook, Smith & Reynolds, P.C.
High Quality Landscape Const., Inc.
Investment Properties, LTD.
iRobot Corporation
MacKay Shields LLC
Marcovich, Mansour & Associates, Inc.
Music Drives Us
NCR Corporation
NEXT for AUTISM, Inc.
Robell Research, Inc.
Supreme Industrial Products, Inc.
Taylor Donuts, Inc.
The Lawrence Levine Foundation in honor of Gov. Michael S. Dukakis
The Palmeri Family Foundation
The VIYU Foundation
Tiffany & Co.
Turner Construction Co.
The Fund-a-Need at the 2017* Children of Promise Gala raised $150,000 to support NECC’s Partner Program Classrooms and provided underfunded school districts with 48 iPads in 23 partner classrooms. Most of the funds were allocated to classrooms with the fewest public resources. This means that 150 students with autism are now being taught with NECC’s ACE® ABA Software System, learning life skills and more to live as independently as possible.

These gifts also established a central curriculum library for all 50 partner classrooms to borrow from, giving NECC teachers even more resources at their fingertips.

$733,898 TOTAL DOLLARS RAISED AT THE 2017 GALA
38.5% INCREASE OVER 2016

*The 2017 Gala took place in FY18. The 2018 Gala will be reflected in the FY19 Annual Report.

“We recently started using mobile data collection at the high school (Cape Cod, MA). The devices have had such a positive impact on our classroom! Teachers can now take data on the ACE while they are running programs with the students. This gives us the opportunity to use the ACE resources and view student progress all day long. It has also saved us so much time! We are so grateful to have access to these devices in our classroom.”
SPECIAL EVENTS THROUGH THE FISCAL YEAR HAVE A SIGNIFICANT IMPACT ON FUNDRAISING FOR NECC.

THANK YOU TO THE MANY SUPPORTERS, VOLUNTEERS, TEACHERS, STUDENTS, AND FAMILIES WHO TRULY MAKE THESE EVENTS A SUCCESS.

"RUNNERS WORK HARD TO ACCOMPLISH TWO FEATS—DISTANCE RUNNING AND RAISING MONEY."

### Annual Fundraising Events

**Team NECC Falmouth Road Race**
- **AUGUST 2017** | **RAISED** | **$32,466**
- Carissa Dube  Ryan Matson
- Amanda Brooks  Lauren Wallis
- Kylee Drugan-Eppich  Jackie Gryska
- Lori McKenna  Mark Byron
- Emily McKenna  Lauren Byron
- Molly Fodera  Caitlin Pierkarzski
- Joe Byron  Caitlin Buchanan
- Stephanie Carlin

**The "MIKE" Golf**
- Supported by Mike McKenna
- **AUGUST 2017** | **RAISED** | **$70,565**

**Children of Promise Gala**
- **NOVEMBER 2017** | **RAISED** | **$733,898**

**Team NECC Boston Marathon**
- **APRIL 2018** | **RAISED** | **$56,200**
- Brian Abcunas  Andrea Zuchora
- Pete McCoubrey  Martha Schneider
- Owen McQuaid  Kate Groton

**5K Walk/Run for Autism**
- **MAY 2018** | **RAISED** | **$224,556**

**Carlos Placido Dunkin' Golf Classic for Autism**
- Supported by Neal Faulkner
- **JUNE 2018** | **RAISED** | **$213,410**
ANNUAL GIVING PROVIDES FLEXIBLE RESOURCES FOR THE GREATEST NEEDS THROUGHOUT THE YEAR.

Many of the enhancements to our programs, services, and opportunities are made possible by private support from families and friends. We are humbled by the generosity of our donors. Listed here are donors of $250 or more from July 2017-June 2018.

Founders $25,000 +
Curtis and Diane Arledge
Betsy Dangel
Tom and Ann Edwards
Neal Faulkner
Ed and Mimi Fiorentino
John and Diane Kim
David and Elizabeth Klein
Joanne and Ben Niedermeyer
Laura and Harry Slatkin
Robert and Michelle Smigel
Lucia Smigel
Bellanca Smigel Rutter
Glenn and Peggy Tso

Innovators $10,000-$24,999
Chris and Melissa Beck
Stuart Cruikshank and Emma Preston
John DuPre and Colleen Dupre

Benefactors $5,000-$9,999
Gerry and Patricia Austen
Thomas Brenner
Dave and Jodi Brunelle
Andrew Budson and Amy Null

Patrons $1,000-$4,999
Daron Acemoglu and Asu Ozdaglar
Bill Ahearn and Teresa Garcia
Scott and Brooke Anderson
Tim Barclay
James Barr
Raj and Marcell Bhangoo
Steven and Lori Block
Andrew Blum
Jared and Laurie Bouzan
Martha Brown
Matthew and Tara Brown
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Kathy Foster and Leon Litchfield
Jon and Molly Frey
Mickey Geller
Paul Glynn
Oliver Hart and Rita Goldberg
Jon and Lynne Greer
Lynne and Jon Greer
Craig and LeAnne Haba
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Kurt and Jane Hanson
David Hoffman
Kevin and Marnie Hoolahan
Brendan and Susie Hughes
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John and Elizabeth Jones
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Charles and Brenda Larsen
Nicholas and Irene Laurora
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Rich and Kristen Locke
Mark Lonergan
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Becky MacDonald
Bill and Amy Mack
Thomas and Anna Maroselli
Rich Martin
Joe and Ann Mazzini
Paul and Cathleen McGovern
Helen Morrison
Kim and Michael Morrissey
Daniel and Lisa Muskat
Francis and Patricia Nemia
Keith and Samantha Newfield
Michael and Patricia Niedermeyer
Jonathan and Lynn Norton
Mathew and Margaret O’Brien
Robert and Naomi Odenkirk
"A SCHOOL OF DEDICATED TEACHERS WHO CONSISTENTLY PUT THE STUDENTS FIRST, SO THEY CAN BE THE BEST PEOPLE POSSIBLE."

**Behind the scenes**

ANNUAL GIVING DONORS DAVID AND BETH KLEIN TAKE TIME TO CREATE A PROMOTIONAL VIDEO FOR THE 2018 ANNUAL CHILDREN OF PROMISE GALA
Linda and Michael Donahue
Paul Donovan
Gloria Dreyer
Scott Duncan
Carl and Kristin Dunlap
Walter and Janet Dunsby
Gayané and Tom Ebling
Ronald and Dolores Edgren
Stacy Edinburg
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Erin Epker
Chris and Michael Evans
Esther Fein
Debra Fife
Dick Fitzpatrick
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Vanessa Frey
Alan and Jena Friedman
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Paul Fuerst
Megan Gates
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Rachel Hall
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Jon Hartzler
Nancy and Dave Hatch
Andy Hauck
Chelsea Hedquist
Thomas and Barbara Heidgerd
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Michael and Jeanne Henry
Brandi and Jason Henson
Alexandric and Kim Ho
Robert and Martha Howe
AAFCPAs
Tom and Carolyn Hughes
Fatima Hurd
Kelly Hurley
Harry Hutson and Mikey Russell
George Jackson
Joshua Jackson
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Cammarie Johnson
Robin Kaylor
Maureen Kelly
Paul and Donna Kelly
Kim and Sean Keogh
Jenn and Matthew Keras
Jeffrey and Maureen Kirpas
Tom and Terri Kostas
Zubeen and Anahaita Kotval
Susan Krajnovic
Aliison Kubek
Sue Langer and Benjamin Keehn
Ron and Elaine Lazarto
Annette Lazili
Andrew Leisman and Julia Macalastar
Dede Leitz
Daryl and Jaclyn Leland
Phil and Susan Leonard
Teresa Lewis
Christopher and Mary Cleary Lewis
Erik and Susan Littlejohn
Chrissy Livingston
Alan Lobovits and Lisa Rosenfeld
Michael Lynch
Clare and Jon Mack
Christine MacManus
Sean Mahoney
Jim and Lynn Major
Kait Maloney
James Mandeville
Douglas and Ingrid Manz
Dominique Maribett and Francis Perry
Rhonda Markman
Adrienne Maroselli
Robin and Peter Martin
Bill and Angela Masiello
Gregg Beloff and Elizabeth Masterson
Elizabeth May
Henry and Joan May
Elizabeth Mazzola
Robert and Colleen McCabe
Bethany and Michael McCann
Kia McCarthy
Kelly McConnell
Peter McCoubrey
Brian McCoubrey
Steven and Donna McDonald
Patrick Mcenaney
Beth and Ken McGonagle
Rachel and Tim McGrath
Karen and Hugh McHaffie
Kyla McHaffie and Matthew Cotter
Adam Mckay and Shira Mckay
James Mcmanus
George and Pam McNamara
Bethany McNamara
Richard and Erin McQuaid
Andre Mehta and Pamela Saitta
Martha Mensoian
Erik Michaud
Central Rock Gym of Framingham
John Mino
Dan Mohr
Susie Moon
Heather Morrison
Jeff and Sarah Morrison
Christine Morse
George Moser
Sean Mullally
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Edmund Silva
Robert Silva
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Gary and Jill Smith
Peggy Smith
Darcie and Adam Stawinski
Michael Steinkrauss
Dennis and Renee Stevens
Samuel Stevens
Julie Stine
Sandra Story
Michael Sullivan
Richard and Nancy Tarulli
Isaura Tavares
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Terri Williams
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Eric Yogel
Beth and Neil Young
Andrew Zimmerman and
Susan Connors
Joe Ziska and Carrie Thorne
Jeremy Zorn
Papa Z and Nancy A
Pamela Zorn Adams
Sasa Zorovic
Anthony Zuchora

"THE BEST SCHOOL IN THE WORLD FOR AUTISM EDUCATION, TREATMENT AND RESEARCH. I CHALLENGE YOU TO FIND A PLACE MORE EFFECTIVE."
Unrestricted gifts to NECC also fund research that helps children with autism learn and acquire daily living skills. Federal data shows that $342 million was spent on autism research in 2015. The largest portion of funding addressed the underlying biology of ASD.

Source: https://iacc.hhs.gov/publications/portfolio-analysis/2015/#areas.

One of the most exciting research projects underway at NECC is an infant sibling project by Dr. Becky MacDonald. This study seeks to replicate research by Graupner and Sallows (2017) of the Wisconsin Early Autism Project looking at infant siblings of children with autism. Siblings of children who have autism are more likely to be diagnosed with autism than siblings of typically-developing children. In the Graupner and Sallows study, researchers found that infant siblings of children with autism can show symptoms of ASD before their first birthday.

Recent data from the study suggests that symptoms—such as fleeting attention and lack of smiling—can emerge as early as the first two months of life. In the Wisconsin Study, 14 babies showed symptoms prior to the age of 6 months and received 15 to 40 hours of 1:1 early intensive behavioral intervention (EIBI) from a therapist. EIBI includes, but is not limited to, joint attention, eye contact, and extended playing with a trained therapist. Of the 14 who showed symptoms, 13 showed no symptoms by 24 months after their treatment.

Dr. MacDonald’s research is funded by grants and gifts to the NECC Annual Fund. The goal of early identification of autism and EIBI is to prevent the full onset of ASD as a toddler develops. This study could have profound implications on policy for early assessment of autism.

**Other research topics in FY18 included**

- Establishing sustainable ABA systems abroad
- Evidence-based practices of communication disorders in individuals with autism spectrum disorders
- Cultural considerations in the application of ABA service delivery
**Research has Immediate Impact:** Research is integrated into the ACE® ABA Software System – ensuring that the ACE is the most current and effective software tool available for learners with autism. NECC’s expertise and knowledge is also shared at conferences around the world and in peer-reviewed journals and books – reaching thousands of teachers and clinicians each year.

**Why we need YOU**

*Support from individuals, corporations and foundations enables us to:*

- Provide students on our campuses and in partner classrooms with access to technology, adapted equipment, and community outings
- Maintain and improve residences
- Provide on-site wellness care for students
- Prepare students for medical and dental visits
- Disseminate our research
- Fund vocational programming and provide transportation to job sites
- Provide on-site graduate degree opportunities and continuing professional development for our staff, making them the best equipped teachers in the field
- Stay current with the latest in instructive technology
- Update and promote our cloud-based teaching curriculum, the ACE® ABA Software System
**Financials**

- **FY18 DONORS**: 3,417
- **DOLLARS RECEIVED IN FY18**: $1,925,000
- **PARENT MATCH CHALLENGE**: $557,265
- **FUNDRAISING EVENTS**: 6
- **TOTAL EVENT ATTENDEES**: 2,060
- **TOTAL EVENT DOLLARS**: $1,331,095

---

**FY18 ANNUAL FUND ALLOCATION**

- **19%** | STUDENT EQUIPMENT AND MATERIALS
  - Fitness equipment at schools and residences,
  - Playground equipment,
  - Swimsuits and pool equipment,
  - Art and music supplies,
  - Minor capital improvements to school and residences

- **4%** | VOCATIONAL PROGRAM SUPPORT
  - Transportation, overtime staffing, equipment, and supplies

- **10%** | SPECIALIZED IT
  - Promethean® boards, iPads and specialized apps

- **7%** | RESEARCH AND STAFF TRAINING OPPORTUNITIES
  - Conferences, staff salaries related to research

- **36%** | STUDENT ACTIVITIES
  - Field trips and activities
  - Including student events such as prom and Halloween Ball,
  - Fitness memberships,
  - Weekly outings, and transportation

- **11%** | STAFF SUPPORT
  - Staff appreciation initiatives and events, many organized through parent organization

- **9%** | OFF-HOUR ACTIVITIES
  - Weekend activities at central facility,
  - Lifeguards for student/family events

- **4%** | INDIVIDUAL STUDENT NEEDS
  - Specialized furniture for student/staff safety,
  - Student clothing,
  - Protective equipment for staff
FY18 CONSOLIDATED FINANCIAL STATEMENT

**OPERATING REVENUE $105,870,678**

- **TUITION $99,523,896 (94%)**
  - Day, Residential, Adult, Home-Based, Daycare, Partner Classrooms, International
- **CONSULTING $2,435,519 (2%)**
- **ACE TECHNOLOGY $1,492,164 (1.5%)**
- **FUNDRAISING $1,972,264 (2%)**
  - Grants, Events, In-Kind Donations and Contributions
- **OTHER $446,835 (0.5%)**

**OPERATING EXPENSES $103,590,617**

- **PROGRAM SERVICES $95,481,466 (92%)**
  - Day, Residential, Adult, Home-Based, Daycare, Consulting, Partner Classrooms, International
- **ADMINISTRATIVE $6,960,217 (7%)**
- **MARKETING, PUBLIC RELATIONS & FUNDRAISING $1,148,934 (1%)**
Thank You

TO THE MANY SUPPORTERS OF NECC WHO ALLOW US TO CONTINUE TO PROVIDE EDUCATION AND ENRICHMENT TO OUR INSPIRATIONAL STUDENTS.