"The staff are fantastic. They care for my child and are proud of his accomplishments and support his difficulties."
WELCOME

Dear friend,

I’m pleased to share with you our annual report for fiscal year 2019. This year was successful by many measures and we thank YOU for helping us achieve success. NECC had our fourth consecutive year of more than $1.5 million in fundraising. We also renovated our gymnasium to improve space and use, hosted 17 international ABA graduate students, graduated 95 teachers from our on-site master’s degree programs, and were invited to present 113 research studies across 16 different venues.

We enjoyed tremendous growth in our Public School Services programs. We now provide services and oversight in 70 school districts throughout the Commonwealth as well as in Vermont and New Hampshire. This means that 758 students remained in their local public school and received expert quality services, either through our Consulting or Partner Program Classrooms.

At the same time, we provided professional development training to 633 special education teachers and BCBAs through our ABAplus® online learning platform and other training programs, maximizing resources and disseminating our knowledge to educators near and far.

The organization is in the final year of its current five-year strategic plan, and so we have embarked on developing our vision for the future. Strategic planning means first listening. We reached out to parents, donors, corporate partners, and board members. By listening to you, we recognize what we are doing right and where we might adjust.

As we prepare for the future, one thing remains unwaveringly clear: We will never deviate from our commitment to providing the highest quality programs and services to children with autism and their families.

Sincerely,

Vincent Strully, Jr.
Founder, President and CEO
“We have been fortunate to have some of the most compassionate, energetic, dedicated and loving teachers during our time at NECC. They have embraced him and truly made his time in the residential program seem like his home away from home.”
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OUR MISSION

To transform the lives of children with autism through education, research, and technology.

OUR VISION

To be the global leader in the provision of effective, evidence-based educational services for the millions of underserved children with autism and their families.

“I especially like the family services department and their attention and dedication to helping my son become more successful outside of the school environment.”
A Brief History of The New England Center for Children

The New England Center for Children has been transforming the lives of children with autism worldwide for more than 40 years.

- **1975**: Vinnie Strully, Dudley Orr, and John Pangburn found the Efficacy Research Institute (ERI) in Taunton and hires Kathy Foster. The school starts with 6 students.

- **1978**: Dr. Paul Touchette establishes the research program.

- **1980**: ERI takes over Spear Education Center in Framingham and becomes ERIF.

- **1984**: First fundraising event held at Boston Pops.

- **1985**: First professional research article published in *Journal of Applied Behavior Analysis*.


- **1992**: NECA enters into first alliance to provide master's degrees.

- **1993**: Dr. Gina Green appointed as NECA's Director of Research.

- **1994**: Eunice Kennedy Shriver Center lab opens at NECA.

- **1995**: NECA becomes The New England Center for Children.

- **1997**: First private program established in the Middle East.

- **1999**: First Partner Classroom established in the Ashburnham Public School.

- **2000**: NECC receives National Award for Model Professional Development from U.S. Dept of Education.

- **2003**: First lesson published in Autism Curriculum Encyclopedia® (ACE®).

- **2005**: NECC receives SABA Award for Enduring Programmatic Contributions in Behavior Analysis.

- **2007**: NECC opens school in Abu Dhabi.

- **2008**: Michael S. Dukakis Aquatic Center opens.

- **2016**: John and Diane Kim Autism Institute opens.

- **2017**: NECC receives SABA award for International Dissemination of Behavior Analysis.

- **2019**: NECC graduates its 1,500th master's level staff from its on-site graduate training partnerships.
WHAT WE DO

At The New England Center for Children® (NECC®) we provide caring, compassionate, effective ABA programs and services. Children with autism have a broad range of ability levels. We consider each child’s unique learning style before developing a realistic plan to foster individual achievement, self-esteem, and personal independence.

TEACHER TRAINING

NECC is committed to training and teaching the next generation of autism educators. We provide staff with initial training, ongoing professional development, and graduate program opportunities, at minimal to no cost. Some will stay at NECC to grow their career while others will move into the broader community to work in public schools or start their own programs.

STUDENT EDUCATION

Our comprehensive range of services includes home-based, day, and residential programs; partner classrooms in public school systems; consulting services; and autism curriculum software for teachers. Our team of highly trained educators are equipped to deliver effective programs in public schools and agencies.
RESEARCH AND TECHNOLOGY

The John and Diane Kim Autism Institute is home to our research center, where we study effective teaching techniques for children with autism. This data is published in top peer-reviewed journals and is also directed into the ACE® ABA Software System, our autism curriculum used by educators around the world.

FAMILY SUPPORT

We support families through orientation, training, and open communication about progress, challenges, and achievements. We run special programs, activities, and support groups to help parents and siblings spend quality time together in a safe and supported environment.

OUTREACH

Through media and government relations as well as a portfolio of special events, we increase support, raise awareness, and grow our network of compassionate advocates. These activities expand NECC’s reach, supporting better education and treatment options for children with autism.
“Incredible trained staff and all so personable, responsive, caring, supportive, and professional.”
“I appreciate the consistency provided across settings and the constant communication and willingness to adjust things when I feel that they’re not working.”
“NECC’s offerings are so broad — there is nothing I’ve asked about that they won’t help with, from self-help care, to academic challenges, to behavior modification, to home skills — the program is very inclusive and teachers are willing to help with all challenges.”

WHERE WE ARE

**NECC and Abu Dhabi Programs**
- 806 Students

**Public School Services and Consulting**
- 758 Students in 70 school districts
- 6 States: MA, NH, VT, ME, CT, NY
- 10 Countries (currently receiving services): Bahrain, Canada, India, Lebanon, Oman, Qatar, Saudi Arabia, USA, UK, UAE

**Mohammed bin Rashid Center for Special Education (MRC-NECC)**
- 212 Students

**ACE® ABA Software System**
- 8,000 Students served by ACE®
- 13,135 Students since its inception
- 28 States
- 13 Countries

**Research**
- 6 Research articles published
- 286 Total research articles to date
- 113 Research presentations
- 2,441 Total research presentations to date

**Training**
- 74 Interns
- 95 Graduate degrees earned by NECC teachers
- 377 Staff enrolled in graduate degree programs
- 633 Professionals received training by NECC staff
Part of a child’s educational experience includes preparation for employment by exploring their interests and providing appropriate training. Working is good for health and wellbeing; it builds confidence and self-esteem, gives a sense of pride, identity, and personal achievement; increases opportunities for social interaction; and provides financial rewards.

Working leads to greater independence and an improved quality of life.

In FY19, NECC had:

- 145 NECC students receiving vocational services
- 48 Students in volunteer/internship positions
- 22 Work sites

**Participating Organizations:**
- Ashland Thrift Shop
- Beaumont Rehabilitation and Skilled Nursing Centers
- Brookhaven Hospice
- Buddy Dog Humane Society, Inc.
- Chestnut Hill Farm
- Community Harvest Project
- Drumlin Farm
- Ecotarium Museum of Science and Nature
- Encompass Fitness
- Framingham Public Library
- Habitat for Humanity
- Homecare and Hospice at MetroWest Medical Center
- J. White’s Automotive
- Mass Audubon
- MetroWest Humane Society
- Milford Senior Center
- Natick Service Council
- News America Marketing
- Old Navy
- Pet World
- St. Anne’s Thrift Shop
- Starbucks
- Sun Life Financial
- TJ Maxx
- Walgreens
- Wegmans
- Whole Foods
- Worcester County Food Bank
FOCUSING ON OUR EMPLOYEES’ FUTURES

NECC has trained thousands of professionals who are now providing state-of-the-art care and services worldwide, whether through consulting, teaching, or their own programs. Many complete a graduate degree in special education or ABA and stay at NECC for their entire career, while others move on to help children with autism around the world.

Career paths at NECC

NECC and MRC-NECC together comprise:

- 330 master’s level staff
- 19 PhDs
- 186 BCBAs
ANNUAL FUNDRAISING EVENTS

Fundraising events throughout the year provide important financial resources to improve the school and residences, and provide supplies, equipment, and opportunities for our students. We are grateful for the 2,000 individuals who participated in one of NECC’s six major fundraisers during the year.

TEAM NECC FALMOUTH ROAD RACE
August 2018
Raised $20,905
Caroline Fearnley
Michael Gaughran
Jessica Gutfleish
Courtney Howe
David Klein
Lori McKenna
Matt McKenna
Emily McKenna
Lauren Wallis
Elizabeth Wright

THE “MIKE” GOLF
August 2018
Raised $89,830
Supported by Mike and Lori McKenna

CHILDREN OF PROMISE GALA
November 2018
Raised $779,806

TEAM NECC BOSTON MARATHON
April 2019
Raised $51,474
Stella Adu-Gyamfi
Joseph Byron
Hannah Krueger
Marna Meltzer McMorris
Edward Pearson

5K WALK/RUN FOR AUTISM
May 2019
Raised $246,437

CARLOS PLACIDO DUNKIN’ GOLF CLASSIC FOR AUTISM
June 2019
$194,820
All children need guidance on personal fitness, health, and wellness. At NECC, our gymnasium is full of adapted equipment so that every student, of every ability, has access to exercise opportunities and motor skill development.

At the 2018 Children of Promise Gala, a special appeal was made to support a full renovation of our existing gymnasium space, including new flooring, paint, an A/V system, basketball and volleyball courts, treadmills, stationary bikes, and adaptive tricycles, kettlebells, and much needed storage. Guests responded in a big way — collectively donating $116,000 for the effort.

$779,806 total dollars raised at the 2018 Gala, a 6% increase over 2017.

*The 2018 Gala took place in FY19. The 2019 Gala will be reflected in the FY20 Annual Report.

**HONOREES**

**Community Autism Champion**

Allen & Major, Inc.

**Outstanding Alumnus**

William Green

**Educator of the Year**

Jacqueline MacDonald, PhD, BCBA-D, Regis College
WE ARE GRATEFUL FOR LEADERSHIP SUPPORT from Foundations and Corporations

Few foundations have made as lasting an impact at NECC as DCU for Kids. For more than a decade, DCU for Kids has supported NECC programs and initiatives, from enhancements for the ACE® to Health Services to Field Day and other student activities. Most recently, they provided resources to update educational technology at the Center.

A generous grant in 2019 enabled the purchase of full-feature communication devices, a dozen simple, single-switch communication devices, and iPads to be used by individual students in classrooms and in vocational training throughout the school. For our vocational students especially, these devices are necessary to organize their work tasks into sequential steps. We use several different apps to break down the jobs into simple instructions that students can work through. At the same time, their communication devices enable them to say things like “How can I help you?” or “Have a nice day!”
THANK YOU TO OUR ANNUAL GIVING DONORS
Donors of $250 or more from July 2018 – June 2019

Founder $25,000+
Khalid and H.H. Sheikh Kholoud Al Thani
Curtis and Diane Arledge
Chris and Melissa Beck
Betsy Dangel and Gary Mitchell
Tom and Ann Edwards
Ed and Mimi Fiorentino
John and Diane Kim
Elizabeth and David Klein
Joanne Hidaka and Ben Niedermeyer
Carolyn Pruyn
Lucia Smigel
Robert and Michelle Smigel
Bellanca Smigel Rutter
Peggy and Glenn Tso

Benefactor $5,000-$9,999
Stella Adu and Edward Adu-Gyamfi
Stephanie and Simon Butler
Joseph Byron
Michael and Dana Dunne
John L. DuPre’ and Colleen Lyons Dupre’
Neal Faulkner
Brendon and Robin Giblin
Alla Gordon
Peter and Margot Hanford
Yie-Hsin Hung and Stephen Farinelli
Lisa and Mark Macenka
Mike and Lori McKenna
Jim McMorris and Marna Meltzer-McMorris
Christine and Ed Pearson
Vincent Strully, Jr.
Cathy and Michael Welch
Donald and Melinda Wilson
Matthew and Dina Wosk
Pete and Melissa Zorn

Innovator
$10,000-$24,999
Stella Adu and Edward Adu-Gyamfi
Stephanie and Simon Butler
Joseph Byron
Michael and Dana Dunne
John L. DuPre’ and Colleen Lyons Dupre’
Neal Faulkner
Brendon and Robin Giblin
Alla Gordon
Peter and Margot Hanford
Yie-Hsin Hung and Stephen Farinelli
Lisa and Mark Macenka
Mike and Lori McKenna
Jim McMorris and Marna Meltzer-McMorris
Christine and Ed Pearson
Vincent Strully, Jr.
Cathy and Michael Welch
Donald and Melinda Wilson
Matthew and Dina Wosk
Pete and Melissa Zorn

Patron $1,000-$4,999
Daron Acemoglu and Aus Ozdaglar
Alyssa and Brad Adams
Scott and Brooke Anderson
Heather Bellwin
Steven and Lori Block
Chris Blunt and Gretchen Nickel
Melinda and Michael Bogigian
Jared and Laurie Bouzan
Ron and Susan Bucchi
Blythe Buchanan and Linda Stevenson
Richard Budson and Judy Bergman
Jim and Peggy Burling
Michael and Nicole Burwick
Paul and Sheila Byron
John and Ryan Carlson
Pete and Christy Christakis
Jonathan Cochrane
Lynne and Michael Coviello
Mike and Kelley Downey
Toby and Barb Frey
Richard and Kerri Lutz
Jackie MacDonald
Frank and Patricia Nemia
Tom and Tracey Pacheco
Robert and Diana Parris-Crowley
Stuart Rose and Margie Topf
The Saul Family
Jeffrey and Judy Scott
Bob and Jean Sheridan
Peter Tyson
Richard and Shannon Wilz
Becky Zorovic

“NECC has such a positive environment. The staff are all amazing and made me feel so comfortable despite having to make the most difficult decision of my life in placing my son.”

Kathy Foster and Leon Litchfield
Elaine Freedman
Tom and Annette Freyman
Jeff and Vanessa Gilbreth
Jennifer and Kevin Gillis
Oliver Hart and Rita Goldberg
Jonathan and Lori Gorski
Jon and Lynne Greer
Arlington and Karen Guenther
Craig and LeAnne Haba
Bob and Marcy Haber
Daniel and Jeanie Kim
Dan Kinan
Tim and Caroline King
Charles and Brenda Larsen
John Lawton
Drew Lawton
Alan Lobovits and Lisa Rosenfeld
Rich and Kristen Locke
RoseAnn and Ray Lovely
Becky MacDonald
Bill and Amy Mack

David Handin and Stephanie Carlin
Chris Higgins and Jill Epstein
Kevin and Marnie Hoofahhan
Charlie Humber
Colin and Megan Hynes
Brian Salvi and Holly Irvine-Salvi
Arnold and Carol Jeffreys
Len and Elizabeth Jolles
Chuck and Maria Karimbakas
David and Sarina Katz
Richard Kelly
Mary Kelly
Kim and Sean Keogh
Anthony Malloy
Thomas and Anna Maroselli
Rich Martin
Robin and Peter Martin
Joe and Ann Mazzini
AAFCPAs
Paul and Cathleen McGovern
Pamela and Stephen Morin
Michael and Dawn Nathanson
Keith and Samantha Newfield
Patricia Nichols
Andy O’Connell
Robert and Naomi Odenkirk
Michael and Louise O’Neil

The New England Center for Children | 19
NECC makes me feel like we are in the best program for a child with autism.
Matthew and Lauren Himighoefer
Joachim Hirsch
Hector Ho Fuentes
Regina Hogan
Lindsay Hogan
Paul Cotto and Courtney Howe-Cotto
Brendan and Susie Hughes
John Hurwitz
Harry Hutson and Mikey Russell
Melanie Hyde
George Jackson
Joshua Jackson
Erik Jacobs
Allyson and Andrew Jaffe
Cammarie Johnson
Shruti Kabadi
Holly and Jerome Kampler
Maureen Kelly
Trisha Kennealy
Jeffrey and Emily Kenniston
Elizabeth Kensinger
Susan Kerley
Andrew Kim
Linda Klein
Ercan Korkmaz
Lemlem Korkmaz
Ericka Kostka
Zubeen and Anahaita Kotval
Crissy Kowalski
Andrea Krantz and Harvey Sawikin
Ashley Kucharski
Sue Langer and Benjamin Keehn
Thomas Lauzon
Annette Lazili
Daryl and Jaclyn Leland
Phil and Susan Leonard
R. Adam Levy
Erik and Susan Littlejohn
Mark Lonergan
Mike Lopez
Joan Louden-Black
Clare and Jon Mack
Christine MacManus
Cormac Macmanus
Dennis and Kelly MacMullin
Arlene Maidman
Kait Maloney
Joseph Maraia
Dominique Maribett and Francis Perry
Tom Marra
Paul Mcanulty
Bethany and Michael McCann
Kelly McConnell
Gerald and Suzanne McCullough
Steve and Donna McDonald
Bob and Suzanne McDonald
Beth and Ken McGonagle
Matt and Alison McGowan
Rachel and Tim McGrath
Karen and Tom McGuire
Kyla McHaffie and Matthew Cotter
Will and Michelle McKendall
Bethany McNamara
Sandy McQuade
Michael Meek
William Mercer
Jane Meyer
Rob and Maureen Meyering
Erin Michaud
John Mino
Jeffrey Mittleman
Heather Morrison
Jeff and Sarah Morrison
Michael and Kimberly Morrissey
Katherine Morrissey
Christine Morse
Tom and Kacey Muldoon
Sean Mullally
Paul Muller
Greg Munroe
Allison and Jim Murphy
Peter Murphy
Robert Murray
Joseph Murray
Bob and Beth Nahill
Robert and Marianne Nemon
Jay and Stephanie Newman
Craig Nichols
Utah Nickel
Fatoumatta Njie-Jallow
Larry Nyborn
Mathew and Margaret O’Brien
Daniel and Mary O’Brien
Shawn and Jacquelyn O’Brien
Emer O’Connor-Keller
Ellen O’Dea
Eric and Linda Osseman
Senate President Karen Spilka
Ross Parr
Timothy Partridge
Mary Ellen Parzych
Phyllis Pearson
Steve Peck
David and Marlene Persky
Rabbi Jonah Pesner and Ms. Dana Gershon
Mary Petty
Stephanie Pierce
Andrew Plourde
Joshua Potvin
Hillary and Mark Price
Archibald Reid
Meghan Reidy and Joshua Schullman
Sue Dacey and Tina Render
Divino Ribeiro
Maurice Richard
Janice Richmon
Scott and Kristin Richmond
Maria Romero
Justin Rosen
Steve and Betsy Rosen
Jill DeBender and Joyce Rosenfeld
Michael Rosenfeld
Meredith and Alan Rosoff
Stephen Rossetti
Linda and Jim Rutkosky
Sorrel and Noel Ryan
Edgardo and Sharon Saavedra
Jonathan and Stacey Sacks
Jonpaul and Sara Sallese
Derek Sam and Anita Narrey
John Sapone
Jessica and Slim Sassi
Laura Schnaible
Jay Secor
Graham Seed
Brian and Anne Shea
Jason Shinder
Mike Shoemaker
Kristen Sidman
Marion Siltanen
Robert Silva
Stephen and Julie Smigel
Peggy Smith
Bruce Spenadel
David Spillane
Darcie and Adam Stawinski
Michael Steinkrauss
Julie Stine
Phil and Rachel Strauss
Carl Sutera
Isaura Tavares
David and Kimberly Todesco
Tracey Toran
Steven Tower
Nigel and Joanna Travis
Scott Trinque
Angela Tsai
Nancy Tso
Kevin and Laura Twilliger
Stefanie Upshaw
Eduardo and Maribel Vazquez
Ali and Jesse Vennard
Kimberly Walter
Shannon Ward
Christy Warner
Jennifer Warrell
Becky Weber
Collin Weiss
Brian Whelan
Jared White
Daniel and Lisa Wickey
Mindy Wilensky Longpre
Laura Wilhelm
Tim Williams
Howard and Candice Wolk
Steven Brand and Bella Wong
Francis Wynne and Helen Edwards
David Yazbak
Christine Younes
Beth and Neil Young
Jonah and Ellen Zimiles
Jeremy Zorn
Papa and Nancy
Sasa Zorovic
FINANCIALS

FY19 Donors 3,089
Donations Received in FY19 $1,814,878
Fundraising events 6
Total Event Attendees 2,009
Total Event Dollars $1,383,272

FY 2019 Annual Fund Allocation

33%
Student activities
Field trips/activities including: Sky Zone, bowling, transportation, gym memberships, Field Day, apple picking/farm trips, Special Olympics, prom, Halloween, team-specific celebrations and outings

9%
Off-hour activities
Weekend activities at NECC Southborough, lifeguards for student/family events

14%
Staff support
Parent and friend-sponsored events (staff dinner, appreciation gifts, food trucks etc.), healthy option vending machine, small reinforcers through team budgets

19%
Research and staff training opportunities
Conferences, staff salaries related to research, includes infant research project

13%
Student equipment and materials
Fitness equipment at school and residences, playground equipment, swimsuits and pool equipment, art and music supplies, minor capital improvements to school and residences

3%
Vocational
Transportation, job coach, supplies

3%
Individual student needs
Specialized furniture for student/staff safety, student clothing, protective equipment for staff

6%
Specialized IT
Promethean boards, iPads, trial communication devices and specialized apps
FY 2019 Consolidated Financial Statement

Operating Revenue
$109,743,497

- Tuition: $103,094,241 (93.94%)
  (day, residential, adult, home-based, daycare, partner classrooms, international)
- Consulting: $2,821,148 (2.57%)
- ACE Technology: $969,616 (0.91%)
- Fundraising: $1,821,132 (1.66%)
  (grants, events, in-kind donations and contributions)
- Other: $277,522 (0.25%)

Operating Expenses
$106,555,988

- Program Services: $98,493,046 (92.43%)
  (day, residential, adult, home-based, daycare, partner classrooms, international)
- Administrative: $6,825,950 (6.41%)
- Marketing, PR and Fundraising: $1,236,992 (1.16%)